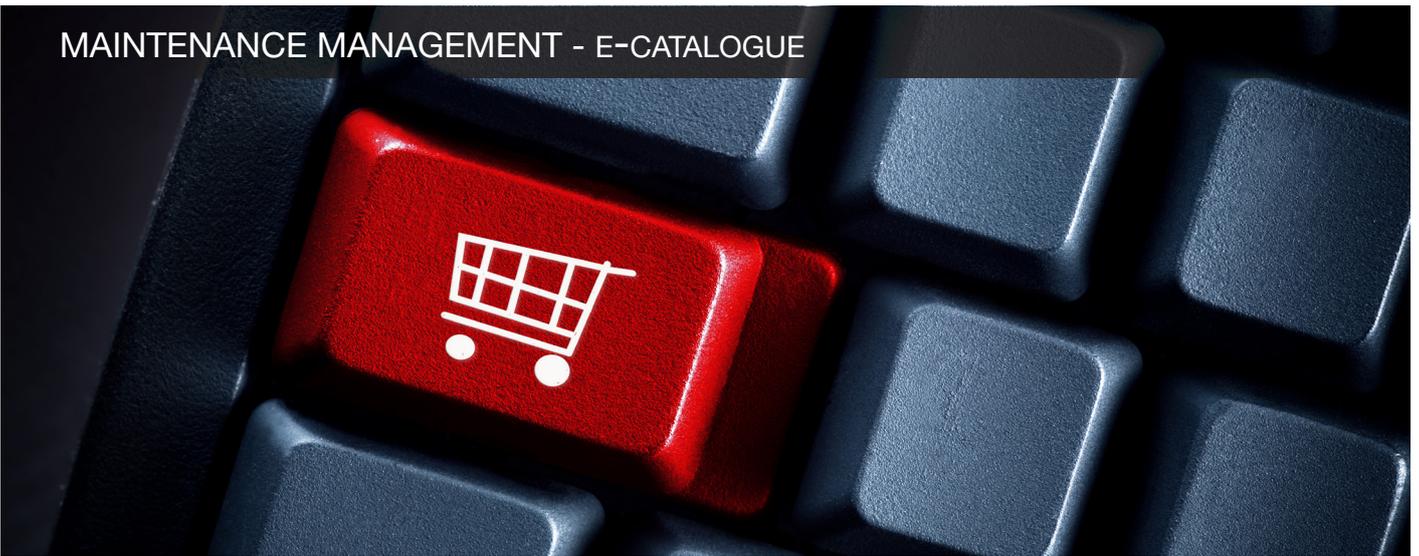


MAINTENANCE MANAGEMENT - E-CATALOGUE



Punch-out link between Rimses and an e-catalogue

Rimses allows a maintenance department not only to organise the scheduling of maintenance work, but also to handle the logistics for the parts required for maintenance. The innovation embedded in Rimses offers an opportunity to optimise this logistics process thoroughly, thereby saving on costs. Today, more and more purchases of technical materials are centralised from a single supplier. Pricing agreements are made periodically at the company level between this supplier and the customer. A number of industrial supply market leaders have set up a joint initiative to create a 'one-stop shop' Internet portal. Combining the goods offered by various manufacturers into a common e-catalogue allows them to make the right products available for every customer at the appropriate pricing agreements. To simplify the purchasing process for logistics users massively, Rimses users are able to place MRO items directly via a link to an e-catalogue. The item information and associated prices are retrieved and loaded into the Rimses package. This not only ensures that the order request is immediately available for the order, but also that the item list and pricing details are kept up to date in Rimses.

Open Catalogue Interface

An OCI (Open Catalogue Interface) can be set up via Rimses as a one-off action for each supplier that offers an e-catalogue to its customers. For the users, the innovation means that they will have immediate access from within Rimses to the supplier's e-catalogue. Registration is handled automatically once the user has access to Rimses. From that moment on, item list files will be kept up to date by the supplier, i.e. no longer by the customer.

Without this punch-out link, a lot of costs are often incurred for purchases of industrial goods. These costs are caused by:

- searching for the right item based on descriptions and photos etc.
- searching for items from various suppliers
- communicating the correct information from the requesting party to the ordering party
- requesting prices from the various suppliers
- comparing prices from the various suppliers
- obtaining approval for the order
- creating the order

A lot of work may be done twice and the information has to be entered into the system manually once it has been found. The punch-out link makes sure that the user is certain that the information that he is using is correct and recent. Moreover, the purchasing department will also be able to negotiate better prices with a limited number of suppliers and retrieve these prices directly from the Rimses application.

Key advantages of a punch-out with an e-catalogue:

EASE OF USE

At the press of a button, the party ordering the materials via Rimses can view the information about the items on the supplier's e-catalogue and enter the required items into Rimses. All the items from a supplier's e-catalogue are always available online, including all required technical information. This items file is updated by the supplier.

CORRECTNESS OF THE INFORMATION

The user can be certain that the information about the items is correct and up to date.

AUTOMATIC DATA PROCESSING

Without any additional administration:

- the items are automatically created in Rimses (including the proper pricing agreements) from the first time that the user wants to use them.
- orders and order requests are automatically generated in Rimses.
- all the orders follow the pricing agreements that have previously been made with the supplier and are available in the e-catalogue, without the user having to update these prices manually in Rimses.



A STRONG NEGOTIATING POSITION FOR PURCHASES

The purchasing department can negotiate better prices with a limited number of suppliers.

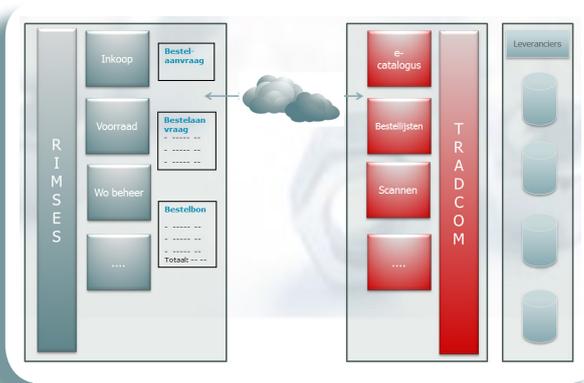
ELECTRONIC WORKFLOW FOR THE AUTHORISATION, FROM ORDER REQUEST TO ORDER

The entire authorisation flow for the order - from order request to order - starts with all the correct information and is supported electronically.

COST SAVINGS

The costs of ordering MRO items can be reduced significantly for the customer by reducing the following costs:

- technical consequential costs
- logistics costs
- stock costs
- administrative charges



CASE STUDY: RIMSSES PUNCH-OUT LINK WITH TRADCOM

- Tradcom is a cooperative initiative of a few market leaders in the industrial supply sector. Via the punch-out link with Rimses, customers looking for indirect goods can go to Tradcom's Internet portal via an order request and search for these goods.
- Users can place all the items in their shopping cart and when they press the ORDER button, all the data will be entered into Rimses. The purchasing department processes the order request into an order form. The item plus all the information (supplier, price, purchasing unit and delivery period) is now available in Rimses.

